

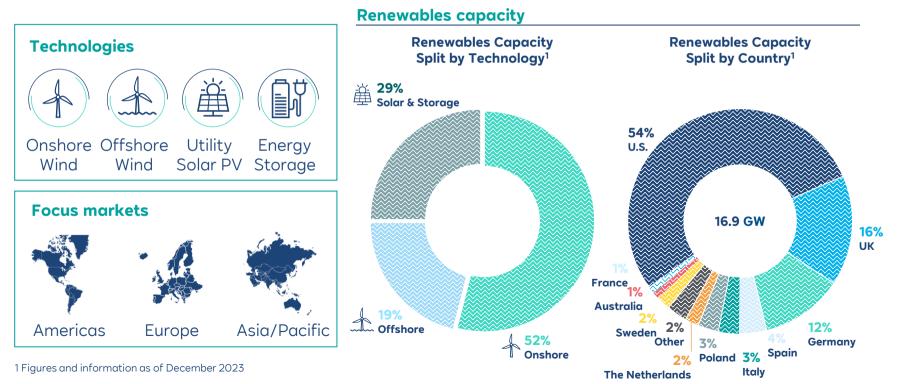
What's next for the Danish offshore wind?

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Sune Korreman Head of Commodity Solutions, North Europe

Danish Energy Day 2025 - Århus

RWE has a well diversified portfolio of technologies and markets



RWE's offshore assets - in operation and under construction

3.3 GW² in operation / 4.8 GW² under construction



Thor

DK. 1.000 MW¹

OranjeWind

NL. ~795 MW1(398 MW2)

21

¹Total installed capacity ² Pro-rata capacity as of September 2024 | World map not set to size and proportion

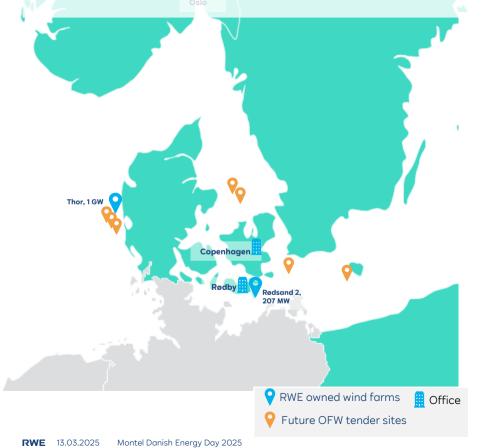
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Nordseecluster B

DE. 900 MW1

23

RWE wind farms and future large scale offshore in Denmark



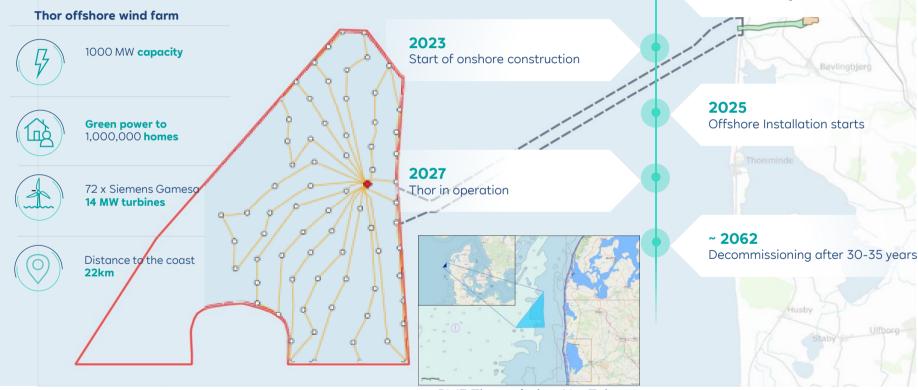
Denmark´s potential to be a frontrunner in renewable energy

Our position in Denmark and the fundamental drivers behind it:

- I. Green energy across Denmark: A strategic growth market and a strong hub for RWE's future activities. RWE is making a key contribution to Denmark's green transition.
- 2. Great international potential in the Danish renewable energy sector: Denmark is a renewable energy pioneer with a large talent pool. Danish offshore and hydrogen support meeting Europe's demand.
- **3.** Thor: Denmark's largest & most sustainable Offshore wind farm: Setting new standards for building offshore wind in an economically, environmentally and socially sustainable way.
- Denmark as an exciting market for H2 production: Denmark is a crucial market for the green transformation of Germany and Northern Europe with great potential for green H2 exports.

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THOR – Denmark's largest offshore wind farm Facts and project milestones



<u>RWE Thorsminde – YouTube</u> https://thor.rwe.com/ Page 5

2021

Concession Agreement Thor

What is next for the Danish offshore market?

Excellent resources to harvest

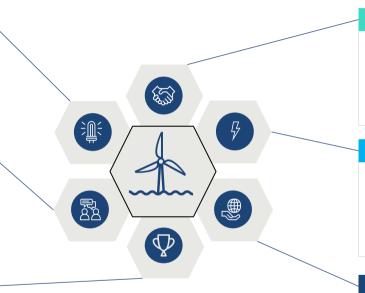
- Danish sites are excellent for offshore wind.
- Pioneer, talented & visionary industry & developers
- Industry transforming the potential into a good business

Learn from past auction

- Foster competition and make Denmark interesting (again)
- Acknowledge it is a time of challenging market conditions.

Tender framework that works

- Less complexity
- Balanced risks developers-state (e.g. with a 2-side CfD)
- Support for offshore wind market development in line with EU



Danish wind adventure European

- Need to focus on cross-national borders cooperation
- Ensure competitiveness, job creation and export opportunities
- Innovate (and not just regulate)

Electrify Denmark (and EU)

- Need to focus on electrification of the Danish society.
- Denmark ranks 23rd in Europe for electrification (only 20% el in Denmark)

Be an inspiration model

- Industry-politics together for a progressive and ambitious vision
- Make Denmark an example of inspiration for the world

Future and expectations

Take aways

- 1. Offshore wind is key for the future Danish and European energy systems
- 2. Cross-border collaboration is essential for developing projects and expanding infrastructure
- 3. Challenges exist, but coordination and collaboration is key for achieving a common vision

 $\rightarrow \stackrel{\downarrow}{\cdot} \leftarrow$

 $\langle \widetilde{\boldsymbol{x}} \rangle$

- 4. Focus on European-wide approach: need for costs & benefits sharing mechanisms
- 5. Denmark might not have the scale, but it has the skills: let Denmark become a new hub for offshore wind in the Baltic sea, North sea and Europe



RWE Supply & Trading's new presence in the Nordics & Poland

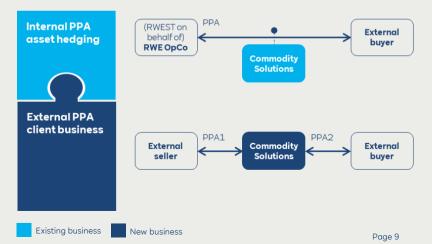
RWE Supply & Trading (RWEST) will now step into a risktaker role in PPA markets – including the Nordics & Poland

Client needs and current market set up

RWEST is ready to bridge the gap

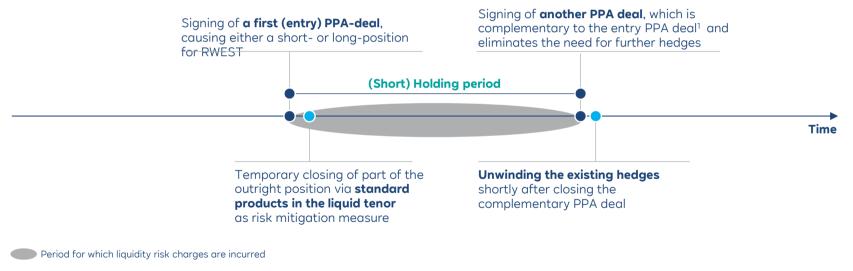
- Upstream clients (energy producers) wish to stabilize cash flows – achieving their desired mix between merchant and secured revenues
- Downstream clients (energy consumers) wish to secure energy costs and comply with ESG targets
- Bespoke hedging products like asset-related PPAs are difficult to match exactly between producers and consumers
- Clients therefore need risk-takers to provide product expertise and market liquidity, which allows them to transact at their desired terms when needed

RWEST will execute PPAs for our own assets, but we now also have the mandate to take additional risk by connecting others' projects with our client base



RWEST can step into a risk-taker role because we have a new mandate to warehouse risk

A holding period exists between the signings of the complementary PPA deals



PPA deals in the illiquid tenor Standard products in the liquid tenor

1) Not necessarily a back-to-back PPA deal. Idealistic, yet simplified scenario, provided that a "perfect match" of up- and downstream PPAs is not always guaranteed.

RWEST can transact up and downstream PPAs and risk management products, especially in DK1&2, SE3&4, Poland

PPAs

- Primarily PPAs, but also other bespoke, structured products
- Counterparts can be upstream power producers or downstream power consumers, i.e., RWEST can buy and/or sell
- Agreements can be both physical or financial with flexibility on delivery, pricing structure, etc.
- Tenor of 1-10+ years



- **Risk Management**
- Shorter, more standardized products traded under Master Trading Agreement or ISDA
- Examples:
 - Shape vs baseload
 - Location spreads
 - Time spreads



Geographical Footprint

Covered markets Current focus

Get in touch!



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Thank you!

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Danish Energy Day 2025 - Århus

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